

# Negotiations 101:

Understanding & Supporting the UESF Bargaining Team to Get a Better Contract



*Wednesday, February 8th – 4-6 p.m.  
Ida B. Wells High School (1099 Hayes St.)*

All UESF members who are interested in learning more about the ins-and-outs of negotiations should make sure to attend the next Union Skills Workshop on February 8<sup>th</sup>. The training will not only demystify the negotiations process, but will help explain why support and activism at the school sites is so important to success at the bargaining table. Topics include:

- What does a day of bargaining look like?
- Who are the people at the table, on both sides?
- What are the different roles of the people at the table, especially rank-and-file UESF members?
- How does UESF conduct business at the bargaining table?
- What are the rules and laws governing negotiations?
- How and when does the Bargaining Team share information with the membership?

**PLEASE RSVP** to Meg Kimura at 956-8373 or [mkimura@uesf.org](mailto:mkimura@uesf.org).  
Parking available: enter from Pierce St.

